

PROGRAMME

9.15 am

Welcome and Introduction

Queens 1

9.30 am

Design is about improving things that matter in life

Robins

Wayne Hemingway MBE, Hemingway Design, The Design Council Board

Impactful regeneration comes from creative people not big pots of money. Developers need to change or they will go the way of dinosaurs.



9.30 am

Dealing in facts

Queens 1

Neil Edwards, Chief Executive, Builders Conference trade association

What is the forecast going forward for 2019?
Where are those construction projects?
What sectors are the busiest in the construction sector?



9.30 am

Cyber essentials and best practice cyber security

Queens 2

Mark Philip, Advanced Cyber Practitioner, ADM Computing

Find out about the Government backed scheme and a better understanding of current cyber threats and top tips for better security



10.15 am

Gatwick Airport – Investing to grow

Robins

Julian Raison, Head of Construction Support, Gatwick Airport

Gatwick Airport's five-year capital programme will see the airport investing £1.11 billion up to 2023. This presentation will showcase some of the major projects which are part of that investment and demonstrate how the airport plans to grow from existing and new infrastructure.



10.15 am

Protecting your brand

Queens 1

Andrew Murch, Attorney, Nucleus-IP

Intellectual property is the most important asset many businesses own yet only 1 in 10 have protected it.

Find out how to protect yourself at minimum cost and how to make money from your intellectual property



10.15 am

Construction procurement in the South East

Queens 2

Keith Heard, Commercial Manager, Hampshire County Council

Together with colleagues from Surrey and Kent we will discuss regional and local construction procurement in the South East as well as showing local contractors where the opportunities lie and how we collaborate as SE authorities



10.15 am

Build a digital marketing plan

Google

Nikki Rae, Google Digital Garage

How to create a digital marketing strategy for your business that gets results and ways to measure its success



11.00 am

Internet of Things – constructing health and safety in industry 4.0

Robins

Dr David Greenberg, CEO, EAVE

David will inspire you to implement new innovative technology to protect your workers.

The IoT is changing the health and safety industry by improving productivity, efficiency and safety.



11.00 am

Kier, the business case for BIM

Queens 1

Andy Radley, Group BIM Director, Kier Construction

An insight into Kier's BIM/Digital offering. The challenges in implementation and driving change in a Tier 1 multinational.

Helping Kier reach its growth targets under its 2020 strategy



11.00 am

Lower Thames Crossing – Procurement overview

Queens 2

Jonathan Ferry, Head of Tunnel Procurement, Lower Thames Crossing

The high level proposed procurement strategy and approach for delivering the Crossing, the timeline of key milestone, vision and proposed procurement approach. PLUS the opportunities for the supply chain at all tiers and access points



11.30 am

Introduction to digital advertising

Google

Nikki Rae, Google Digital Garage

A highly effective way to grow your business. Develop an advertising plan and set up online advertising campaigns that will increase your business visibility



11.45 am

How the construction sector is preparing for Brexit

Robins

Allan Wilen, Economics Director, Glenigan, **Eddie Tuttle**, Director, Policy, Research and Public Affairs, CIOB, **Guy Hannell**, Director, Beard Construction

Demand for housing and commercial space and major infrastructure projects suggest the construction sector is in good health. But with Brexit negotiations creating uncertainty, businesses in this sector need to be equipped in order to survive and thrive post-Brexit

11.45 am

Where buying meets selling. How much of the £45bn in construction from the public sector do you want?

Queens 1

Glenn St John-Colgan, Group MD, Augmentas Group Ltd

Augmentas has an 88% success rate in tender and bidding support. Find out the tricks of the trade, how to find more opportunities no matter the size of your business How to improve your chances of success and the dos and don'ts of bidding



12.30 pm

The latest project updates on the £3.4bn theme park

Robins



12.30 pm

Queens 1

The future of UK construction industry has arrived

Clive Bonny, Director, Passivpod

We have been in crisis for years. We fall short of targets, a shortage of bricks, not enough bricklayers. Massive waste from traditional methods. Come and hear a sustainable and affordable solution



12.30 pm

Queens 2

De-risking brownfield development sites

Peter George, Managing Director, GO Contaminated Land Solutions

A brief overview of the current legislative framework, and the planning system to deal with historical contamination
Managing the risk to human health, the environment, your investment



12.45 pm

Google

Know your business with data analytics

Nikki Rae, Google Digital Garage

How to measure your digital marketing online, set up an analytics account, trends, search and how to interpret the data



1 pm - 2 pm

Robins

VIP Networking Reception

By invitation only

2.00 pm

Robins

Passive design for a challenging environment

James Staniland, Director, Brinson Staniland Partnership

Reduced U-values and air tightness in Building Regs is causing many buildings to overheat due to designers not introducing appropriate passive measures in 'heating only buildings'.

Hear about planning requirements for avoidance of overheating with BSP case studies.



2.00 pm

Queens 1

The skills gap challenge in the construction sector

Discussion headed by **Stephanie Mc Cann**, Head of Procurement, East Sussex County Council
Dan Shelley, East Sussex College Group
Sarra Hawes, Hawes Construction

What are the key challenges for skills and recruitment and what are employers doing about it?
The benefits of task group membership

The task group has secured over 100k to develop new degree apprenticeships in construction for the University of Brighton. What could you help us do next?

2.00 pm

Queens 2

Making the most of LinkedIn for your construction business

Jade Pluck, LinkedIn to Success

The leads will come directly to you. Let people see the construction projects you have worked on, how successful they are and feedback from happy clients.

Do this successfully and subtly via the content you share on LinkedIn. Get the confidence to start posting your projects



4.30 pm

Exhibition closes